



**Elmess-Kloppertherm LLC, Ramil Faizov, General Director:**

“Comparing the Neftegaz organised this year and 4 years ago, one may notice a decline in the number of exhibiting companies. And this serves as a certain indicator of the current situation with the sanctions.

However, on the bright side it is worth noting that the quality of the exhibition area has become better, the internet is made accessible in pavilions, there is a well-developed infrastructure around; in other words, it is a fully functional cluster now, which follows through all the performance targets.

Given that our company represents several German brands, the main task is sales, and such exhibition events take up a certain position in this chain. The trade fair helps live up contacts, increase the target audience, keep in touch with the customers, since the four days of the trade fair allow us to call on all our partners and greet them in person.

At present, our company is heavily investing in localisation, which raises new issues like looking for subcontractors and partners, cooperation at production sites; that is why our participation next year is certain to take place. The meeting place cannot be changed!”